

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

TELEPHONE: (916) 323-5079

WEBSITE ADDRESS:  
<http://ag.ca.gov/charities/>

**COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES  
VEHICLE DONATION PROGRAM  
2002 ANNUAL FINANCIAL REPORT  
(California Government Code Section 12599)**

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12566.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



<b>Name and Address of Commercial Fund-raiser:</b>  855  CALIFORNIA FOUNDATION FUNDING COMPANY 2240 SHELTER ISLAND DRIVE, 210 SAN DIEGO, CA 92106	<b>Name and Address of Charitable Organization:</b>  CT No. <u>116054</u> F.E.I.N. No. <u>23-7391668</u> <u>American Institute of Marine Studies</u> Name of Charity <u>4332 E Tradewinds Ave</u> Address of Charity <u>Lauderdale-By-The-Sea, FL 33308</u> City, State, and ZIP Code of Charity
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Cars & Boats Donations held (on)-(from) January 1, 2002 to December 31, 2002  
(Type of Activity) (Date or dates must be shown)

1.

**REVENUE**

A. Car/Truck Sales	<u>70,600</u>	A.
B. Boat Sales	<u>6,144,950</u>	B.
C. Real Estate Sales		C.
D. Other sources: (Specify)		
a. _____	_____	Da.
b. _____	_____	Db.
c. _____	_____	Dc.
d. _____	_____	Dd.

**E. TOTAL REVENUE**

6,215,550 E.

**2. EXPENSES**

A. Fees or commissions	<u>547,005</u>	A.
B. Salaries	<u>302,947</u>	B.
C. Payroll taxes	<u>67,829</u>	C.
D. Employee benefits		D.
E. Towing	<u>14,949</u>	E.
F. Vehicle repairs	<u>107,638</u>	F.
G. Parts	<u>26,018</u>	G.
H. DMV Fees		H.
I. Appraisals	<u>13,761</u>	I.
J. Detailing	<u>84,169</u>	J.
K. Advertising	<u>70,554</u>	K.
L. Telephone	<u>25,672</u>	L.
M. Other expenses: (Specify)		
a. <u>Yard bills, Dockage</u>	<u>68,756</u>	Ma.
b. <u>Professional Fees</u>	<u>34,493</u>	Mb.
c. <u>Interest</u>	<u>88,865</u>	Mc.
d. <u>Rent, Office exp., Freight, Travel,</u>	<u>265,724</u>	Md.

N. TOTAL EXPENSES Insurance, Other 1,718,380 N.

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3. Distribution or net to charitable organization or charitable purposes 4,497,170 3.
4. Less additional expenses relating to operation of vehicle donation program paid by charity 4,341,960 4.
5. Total Amount charity realized from operation of vehicle donation program 155,210 5.
6. (a) Is any officer, director, partner or owner of the Commercial Fund-raiser in any way affiliated with or control, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?  
☐ Yes ☒ No If "yes," complete the following:

Name of officer, director, partner or owner of commercial fund-raiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 6(a), attach copy of the contract between the commercial fund-raiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (Commercial Fund-raiser) Edward H. Conway President 01/29/03  
 Printed Name Title Date

This report must be signed by two officers of the charitable organization for verifying the distribution.

Signature of authorized officer/director (Charity) Fred Kraft President 01/29/03  
 Printed Name Title Date

Signature of authorized officer/director (Charity) Beverly D. Kraft V-President 01/29/03  
 Printed Name Title Date

ct-2VCF (11/2002)

RECEIVED  
 FEB 04 2003  
 Attorney General's  
 Registry of Charitable

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